



APPOINTMENT SETTING SERVICES

***Turn Your Leads Into Sales
Turn Existing Clients Into Even More Sales***

Let us do your phone calling, appointment setting and reminders for your business, company, medical service, or organization.

Is your sales staff **spending too much time making cold calls** and not enough time **closing sales**? **Let Sales Elites make the phone calls and set the sales appointments** for your staff.

We'll take your leads, make the calls, set the sales appointments and conduct follow-up reminders.

Our Appointment Setting Services provide your business and its sales staff with:

- Efficient campaigns that put your sales staff face-to-face with **qualified** prospects
- Effective generation of leads into secured appointments
- Dynamic script writing that guarantees ideal leads are turned into set appointments
- Customized strategies based on your business' products and services
- Identification and use of preferred call lists
- Call list/database cleanup and vetting
- Real-time appointment rescheduling and cancellations
- Online access to schedules and calendars
- Customizable calendar layouts, color coding and retrieval methods
- Multiple sales person/location scheduling services
- Simultaneous accessibility to calendars and schedules by multiple users

We take care of your Appointment Setting Services, and let your sales teams focus on sales.

Our agents can qualify leads, determine whether prospects are interested, and set up the appointments with our Online Appointment Scheduler program - or we can use your online appointment program. We can also send out reminder outbound voice messages or emails to confirm your appointments.

When hot prospects are on the lines, our agents can patch in your sales staff to complete the deals. Or, we can take messages and forward them to your sales staff.

If customers/prospects/leads wish to change or cancel appointments, we can supply toll-free numbers or email addresses for them to contact us and reschedule.